



Eric Cionka, M.B.A., CPhT, CSFS

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Eric Cionka joined Foster & Foster in February 2022, bringing over 20 years of experience in the health care and pharmaceutical industries. His career spans nine years in retail pharmacy as a certified pharmacy technician, 14 years in the pharmacy benefit management (PBM) sector across both operations and sales, and experience as an employee benefits consultant. Eric has a proven track record of reducing prescription drug costs for clients of all sizes and industries. He has developed and implemented numerous customized pharmacy programs tailored to each client's unique drug utilization needs. Known for his practical, logic-driven approach, Eric is dedicated to delivering cost-effective, sustainable solutions that help clients manage and reduce their pharmacy spend. He places strong emphasis on building meaningful relationships within the pharmacy space, believing that clear communication, transparency and setting proper expectations are key to achieving optimal outcomes. Eric's passion for the industry is reflected in his commitment to ongoing learning and independent research, which he uses to continually drive value for his clients. He is especially experienced in specialty drug cost-containment strategies and remains at the forefront of industry trends to deliver innovative benefit solutions. Eric holds both a master of business administration degree and a bachelor of science degree in information technology from Lawrence Technological University.