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Marc Fischer is an institutional consulting director with over 35 years of experience serving corporations, pension/profit sharing plans, trusts, endowments, institutions, municipalities and high-net-worth families nationally. He was one of the original 25 founding members of Graystone's Institutional Consulting Group. As the director of the group, Marc oversees all three offices in the Rochester, Latham and Naples branches, and he is responsible for overseeing client relationships as well as business development. He has been in the financial industry since 1988. During that time, Marc has earned a reputation for providing exceptional client experiences by evaluating needs and providing insightful solutions to meet those needs. His attention to detail and high personal touch have led him to be consistently cited for outstanding achievement as an investment management consultant. Marc has also been named to the Barron's State by State Survey for thirteen consecutive years, and his team is ranked in the Barrons Top 100 Institutional Consulting Teams nationally. He has been a highlighted speaker for many industry events, including several of the International Foundation of Employee Benefit Plans Investments Institutes as well as in Pensions & Investments for his work in alternative investing. Marc is a member of the International Foundation Investment Management Committee. He graduated with honors from the University of Rhode Island with a bachelor's degree in business management. Marc then went on to earn his CIMA designation from the Wharton School at the University of Pennsylvania in 1994.