

# Understanding Negotiated Employee Benefits

**July 14-15, 2026**

Brookfield (Milwaukee), Wisconsin

## **Benefits Education for Effective Negotiation**

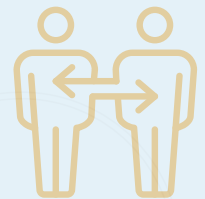
Negotiating employee benefits is an important function that has a significant impact on all stakeholders. For employees who are plan participants, their health and retirement security are on the line. For employers, investing in their labor force to recruit and retain workers has serious financial implications. It is imperative that those who negotiate employee benefits understand their role, be familiar with the collective bargaining process, and have some knowledge of benefits and the plans that are a direct result of their collective efforts.

This course will help you understand both the employee benefits industry and the collective bargaining process so you can engage strategically as you bargain in good faith, yielding productive outcomes for your stakeholders.

## **Who Should Attend**

This course is designed not for those whose primary job is in the administration or oversight of employee benefits, but for those who have a related and important need to understand collectively bargained benefits, including those who work as:

- Union bargaining committee members
- Employer or management negotiators
- Human resource leaders
- Labor union leaders and staff
- Management association executives and staff
- Union negotiators
- Union representatives
- Union stewards
- Union trainers
- Union or management attorneys involved in negotiations
- Labor relations attorneys.



# Sessions at a Glance

Lunch will be provided.

<b>TUESDAY   July 14, 2026</b>	
<b>8:00-10:00 a.m.</b>	Overview of Bargaining for Benefits
<b>10:15 a.m.-12:00 noon</b>	The Legal Environment of Employee Benefits
<b>12:45-1:45 p.m.</b>	The Legal Environment Continued
<b>2:00-4:30 p.m.</b>	The Collective Bargaining Process
<b>WEDNESDAY   July 15, 2026</b>	
<b>8:00-9:45 a.m.</b>	Introduction to Retirement Plans
<b>10:00 a.m.-12:00 noon</b>	Introduction to Health Plans
<b>12:45-3:00 p.m.</b>	Wrap-Up

(All times are listed in Central Time.)

**Register Today!**

[www.ifebp.org/NegotiatedEmployeeBenefits](http://www.ifebp.org/NegotiatedEmployeeBenefits)

## CONFERENCE REGISTRATION FEES

*Save \$300 if you register before June 2, 2026.*

Through June 2, 2026

Member: US\$1,495 | Nonmember: US\$1,715

After June 2, 2026

Member: US\$1,795 | Nonmember: US\$2,015